

**Amendments to the Description:**

Please replace the section entitled Brief Description of the Drawings with the following amended section:

Brief Description of the Drawings

The foregoing features of the invention will be more readily understood by reference to the following detailed description, taken with reference to the accompanying drawings, in which:

Fig. 1 (encompassing sub-part Figs. 1-1 through 1-6) is a diagrammatic representation of an industry correlation data structure in accordance with an embodiment of the present invention providing a database that correlates, for a particular job function (here, marketing management) each of a first set of industries with other industries with respect to which a job function capability is potentially transferable as to such job function;

Figs. 2A (encompassing sub-part Figs. 2A-1 through 2A-9) and 2B (encompassing sub-part Figs. 2B-1 through 2B-9) are diagrammatic representations of data structures, similar to that of Fig. 1, wherein the degree of transferability across industries has been quantified, in accordance with an embodiment of the invention;

Fig. 2C (encompassing sub-part Figs. 2C-1 through 2C-3) illustrates a data structure wherein the degree of transferability of one job function in one industry has been quantified across different industries, in accordance with an embodiment of the invention;

Fig. 3 is a block diagram showing an embodiment of a method of identifying industries for potential transfer of a job function capability in accordance with an embodiment of the invention;

Fig. 4 is a block diagram of an embodiment, similar to that of Fig. 3, which is implemented using a computer system;

Fig. 5 is a diagram of an embodiment wherein a user's computer (or other network appliance) is in communication over the Internet with a server that provides information to the user's computer (or other network appliance) in response to a query

from the user;

Fig. 6 is a block diagram of an embodiment, similar to that of Fig. 4, which is implemented using the embodiment of Fig. 5;

Figs. 7-8 are block diagrams summarizing a process, in accordance with an embodiment of the invention, for identifying industries and enterprises to which a job seeker's job function capabilities are potentially transferable;

Figs. 9-10 are block diagrams summarizing a process in accordance with an embodiment of the invention, for identifying industries and enterprises from which potential employees' job function capabilities are potentially transferable; and

Figs. 11A (encompassing sub-part Figs. 11A-1 through 11A-9) and 11B (encompassing sub-part Figs. 11B-1 through 11B-9) are diagrammatic representations of industry transferability data structures in accordance with an embodiment of the invention that uses a symbolic representation of industry transfers.